Proenergy is one of the largest full service LED lighting companies in Australia, with a passion for providing Australian businesses with a comprehensive range of LED’s to fit any company’s needs, budget, and expectations.

At Proenergy, we educate our clients on how to save money and reduce their carbon footprint. With rising energy costs, and businesses paying more attention to their impact on the environment, our service has become increasingly popular.

Australian owned and well respected, Proenergy have amassed over 15 years of experience in LED lighting and energy efficiency. Our commitment to full service means we even bear the burden of organising and submitting any available government rebates and incentives. Our LED’s are tested both domestically and internationally to ensure we’re providing you with unmatched standards of quality.

**Why Go LED?**

- Huge energy savings
- Highest standard of light
- LED’s don’t overheat
- Resistant to shock, vibrations, extreme heat, cold, and water
- Can last up to 50,000 hours without needing a replacement
- No maintenance necessary
- Light spectrum can be adjusted
- Light accurately focused
- No toxic chemicals, no UV emissions

**Why Choose Proenergy?**

- 1000’s of satisfied customers
- Offer a full turnkey service including energy analysis
- A minimum of 3 year warranty on all of our products
- Fully licensed and insured electricians
- 15 years of experience
- Highly competitive pricing
- All of our services and products strictly adhere to all relevant Australian standards
- We take environmental responsibility very seriously, and recycle all lamps containing mercury

**Step-by-Step Process**

1. **Call Proenergy**
2. Arrange a free, no-obligation site audit from a trained and knowledgeable Proenergy assessor who will visit your site to discuss your current situation and requirements
3. Proenergy then prepares a proposal highlighting current energy use, suggestions for LED products, the cost to upgrade, potential savings, and return on investment
4. Installation of chosen LED’s by our licensed electricians
5. Proenergy prepares the paperwork to claim any rebates available
6. You begin to save energy immediately!
Incentives Available To Our Clients

The government has promoted and encouraged the transition to energy efficient LED’s by providing substantial rebates and incentives. You can sometimes get up to half of your investment back with proper documentation and submission of the required paperwork. Don’t know where to start? That’s ok; our trained employees take care of the entire process for you.

Proenergy is able to give you the benefit of huge savings when you transition to modern LED lights. Best part? You see the savings every month. So, the less carbon emissions your energy use is putting in the air, the fuller your bank account becomes.

The Retailer Energy Efficiency Scheme (REES) will operate to 2020. The REES is a South Australian Government initiative that requires larger energy retailers to help households and businesses save energy. The objective of the scheme is to reduce household and business energy use. This will provide associated energy costs and greenhouse gas emission benefits. For more information visit http://www.escosa.sa.gov.au/residential-energy-efficiency-scheme-rees.aspx

New South Wales established the Energy Savings Scheme to assist households and businesses in reducing electricity consumption and costs. Businesses that take the initiative to replace their less efficient products with cleaner equipment can gain financial incentives. Electricity retailers, who are mandatory scheme participants, then buy the energy saving certificates to meet their own legislated targets. Energy saving certificates are defined as the currency of the scheme. Visit http://www.ess.nsw.gov.au/ for more information.

In Victoria, the Victorian Energy Efficiency Target (VEET) operates by placing a liability on large energy retailers in Victoria to surrender a specified number of energy efficiency certificates every year. Energy retailers with a liability under the scheme are known as “Relevant Entities.” These relevant entities are able to create certificates direct, or purchase certificates in a competitive market, or both. For more information on VEET visit https://www.veet/vic/gov.au/
## SAVINGS SUMMARY

<table>
<thead>
<tr>
<th>Area</th>
<th>Upgraded Light</th>
<th>Item Code</th>
<th>Qty</th>
<th>Item Supply Cost</th>
<th>Item Install Cost</th>
<th>Total Cost</th>
<th>ESC Discount</th>
<th>Net Cost</th>
<th>Net Cost Per Unit</th>
<th>Annual Energy Saving (kWhr/Yr)</th>
<th>Annual Financial Saving ($/Yr)</th>
<th>ROI (mnths)</th>
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<tbody>
<tr>
<td>Carpark, Standard</td>
<td>LSM Solid State Series 4 Foot 36W IP Rated Luminaires / Sensor 5000K</td>
<td>SYN-CL-LSM-SSI-S36W-4FT</td>
<td>84</td>
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<td>$59.64</td>
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<td>$117.06</td>
<td>22,714</td>
<td>$11,019.12</td>
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<td>$117.06</td>
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<td>$7,174.08</td>
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<td>$158.75</td>
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<td>$117.06</td>
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</table>

Total Supply and Installation Cost (without ESC): $65,403.05
Total ESC Discount: $33,314.42

Additional Installation Costs:
- 1 X Recycled Cost: $429.76
- 1 X Certificate of Compliance: $148.00
- 1 X 26 Foot Scissor Lift: $609.78

Total payable after the Energy Saving Certificate discount: $33,276.17 (ex GST)

**SAVINGS SUMMARY**

| Savings ($ AUD) | Payback (Simple ROI) | $1,099.33 /mntth | $12,112.00 /yr | 32.97 mnths |

FOR COMPLETION BY CLIENT'S AUTHORISED REPRESENTATIVE

Signed by: [Signature]

on behalf of: [Company Name]

Date: [Date]

Tick to confirm agreement to Terms and Conditions.
Tick to confirm information supplied is correct.
PROENERGY TERMS AND CONDITIONS

1) Application
1.1 These terms and conditions apply to all contracts for the sale of Products by Proenergy.
1.2 Unless otherwise agreed in writing by Proenergy, these terms and conditions override any negotiations or representations.
1.3 No amendment, alteration, waiver or cancellation of any of these terms and conditions is binding on Proenergy unless agreed by Proenergy in writing.
1.4 You acknowledge that no employee or agent of Proenergy has any right to make any representation, warranty or promise in relation to the product other than as contained in these terms and conditions.
1.5 You acknowledge that the premises has not received funding from state or federal governments to undertake lighting energy efficient improvements.
1.6 This Quote is valid for a period of 30 days. Upon acceptance, the customer becomes bound to purchase the Units and, if applicable, to assign the ESC’s to be created from the installation. If the quote is not accepted within this period, pricing may have changed and a new quote required.
1.7 Indicative quotations are for preliminary assessment purposes only, to give an estimated price. On installation, additional unforeseen costs may arise which would increase the amount due by the customer. Furthermore, if additional units are installed at the time of installation an amount will be added to the quote to reflect this. On the other hand, if less units are installed than the quotation, a lesser amount will be due by the customer.

2) Definitions
2.1 Contract means the quote and these terms and conditions
2.2 Premises means the address at which the products will be installed
2.3 Price means the final cost payable by you for the product and installation
2.4 Product means energy efficient lighting to be installed
2.5 Quote means the documents specifying the product, the price of the product, and the installation for the product given to you by Proenergy.
2.6 You and your means the customer identified in the quote.
2.7 Proenergy means the company that you are making your order with.
2.8 Energy Savings Scheme (ESS) means the NSW energy savings scheme, introduced by the NSW government in July 2009. The ESS works by establishing a market for tradable energy savings certificates (ESC’s). The certificates are made by accredited certificate providers (ACP’s) when energy saving activities are undertaken that improve energy efficiency in a variety of residential, commercial, and industrial settings.

3) Price
3.1 A 20% deposit will be due on signing the contract. This deposit allows Proenergy to order the stock, and make the necessary installation arrangements.
3.2 If any amendment, alteration, waiver or cancellation of any of these terms and conditions is binding on Proenergy unless agreed by Proenergy in writing.
3.3 The price will include a point of sale discount equivalent to the value of the energy savings certificates determined by Proenergy. When you accept this discount you immediately assign to Proenergy the right to pass on these energy saving certificates generated by the product installation. Proenergy takes all care in pricing as per the legislation provided under The Energy Savings Scheme. Should amendments, updates or variations to The Rule be changed, Proenergy has the right to rescind this agreement in writing.
3.4 The customer agrees to provide Proenergy with all necessary documentation required by the Energy Savings Scheme to support the agreed quotation. In the event that this information is not provided, the ESS discount will not be, or will only partially be applied. The customer will be required to pay the adjusted quote accordingly.

4) Cooling-off Period
4.1 A cooling-off period of three business days applies to this contract.
4.2 The cooling-off period will begin on the day after the contract is signed.
4.3 You can cancel the quote at any time during the cooling-off period by informing Proenergy in writing of the cancellation.
4.4 If your written cancellation is received by Proenergy before the cooling-off period has expired, the deposit paid by you will be refunded in full within 14 days of the receipt of cancellation.

5) Installation
5.1 You authorize Proenergy or its authorized agent to install the product at the premises.
5.2 All installations will be in accordance with Australian standards. Proenergy's installers are experienced and certified electrical contractors, complying with the requirements of the relevant NSW and federal authorities.
5.3 Proenergy or its authorized agent will call you before the installation date to remind you of the installation appointment. You must ensure that you are present at the premises during the installation to allow access. If Proenergy or its authorized agent is unable to install the product on the nominated day then a new installation date will be arranged with you.
5.4 Reasonable care will be taken when installing the products at the premises and works shall be carried out in accordance with industry standards. You agree that your premises are suitable to accommodate the installation.
5.5 Due to the nature of the services provided it may be necessary to create access in ceilings to allow the installation of the lights. Proenergy or its authorized agent will endeavour to inform you if this is necessary and you agree to authorize Proenergy to prepare such access. You agree that it is your responsibility to make good these surfaces through painting or plastering after the installation.
5.6 You and your means the customer identified in the quote.
5.7 Proenergy or its authorized agent will ensure that the product is fully operational once the installation is complete.
5.8 Proenergy's authorized agent and installers work under applicable occupational health and safety guidelines. You may refuse to start or continue any installation if they perceive a risk.

6) Title and Risk
6.1 The title and risk in the product passes to you upon installation at the premises. You must at your own expense maintain the product.

7) Warranties
7.1 A product is accompanied by a warranty as specified by the manufacturer of the product and supplied subject to the products standards detailed by the manufacturer.
7.2 On discovery of any default in the product you must immediately notify Proenergy in writing such defect.
7.3 A 12-month workmanship warranty is provided for all installation work. This warranty applies where the product is used according to manufacturer’s directions of use and is not damaged by you or any third party as a result of interference, negligence, willful damage or damage from inclement weather or natural disaster.
7.5 The provisions of any act of law (including but not limited to The Trade Practices Act 1971) imposing terms, conditions and warranties, or any other terms, condition and warranties which might otherwise apply to or arise out of this contract are hereby expressly negative and excluded to the full extent permitted by law.

8) Limited Liabilities
8.1 These terms and conditions do not affect the rights, entitlements and remedies conferred by the Trade Practices Act 1974.
8.2 If any statutory provisions under the Trade Practices Act 1974 or any other statute applied to this contract then, to the extent to which Proenergy is entitled to do so, Proenergy’s liability under the statutory provisions is limited, at Proenergy’s option to:
(a) Replacement or repair of the product or the supply of equivalent product: or
(b) Payment of the cost of replacing or repairing the product or of acquiring equivalent product: and in either case, Proenergy will not be liable for any consequential loss or damage or other direct or indirect loss or damage including injury or death.
8.3 Proenergy liability will never exceed the limitations set out in Clause 8.2.

9) Cancellation
9.1 If you cancel the installation outside of the cooling off period, Proenergy reserves the right to keep the initial deposit, and charge any further out of pocket expenses to the customer.

10) Waiver
10.1 No failure by Proenergy to insist on strict performance of any of these terms and conditions is a waiver of any right of any party to which Proenergy may have, and is not a waiver of any subsequent breach or default by you.

11) Governing Law
11.1 This contract shall be governed by the laws of Australia and the parties submit to the non-exclusive jurisdiction the courts of NSW in respect of any dispute arising.
11.2 Any dispute arising under or in connection with this contract shall be resolved by good faith discussion by the parties. If the dispute cannot by resolved by discussion within 15 days then the dispute shall be referred to arbitration by a single arbitrator appointed by agreement or (in default of agreement) nominated on the application of either party. The costs of the arbitrator should be shared equally the decision of the arbitrator shall be final and binding on the parties.

12) Privacy
12.1 Proenergy accepts and complies with the Information Privacy Act (NSW), the National Privacy Principals and the Privacy Act.

13) Contact Us
13.1 If you have any issues or concerns please contact Proenergy on 1300 30 63 20 between 9am and 5pm Monday to Friday.

14) ROI
14.1 Quotation items marked with an asterisk are excluded from ROI calculations.
CASE STUDY: TOYOTA Industrial sector

Toyota’s distribution centre in Sydney recognized their mutual need for both more cost-efficient lighting and a responsibility to reduce their overall electricity consumption and carbon output. In order to improve all of these necessities with the greatest amount of savings, they teamed up with Proenergy to incrementally update all of their light fixtures.

THE PROJECT
Proenergy rapidly replaced several of their outdated 400W High Bays with 150W LED High Bays with an integrated gel cooling system. Toyota enthusiastically noted that this resulted in a huge saving of energy and, hence, massive financial savings. This project’s ROI by replacing their unprofitable high bays with Proenergy’s cost efficient LED lighting upgrade was 9 months!!

In the warehouse, there was a noticeably brighter, more natural light being emitted. Because LED high bays run much cooler, even their summer bills became distinctively smaller. Proenergy’s compatible and efficient LED light alternatives gave Toyota’s Warehouse the benefit of affordable, quality LED’s that not only more closely resembled daylight, but burned as bright as the sun without matching the high temperatures their outdated lights emitted.

CASE STUDY: FREEDOM Retail sector

We work closely with our clients and guarantee utilization of the most energy efficient and newest technology lights in order to provide the right look and feel for your space. Proenergy has assisted large retailers like Freedom with store lighting, energy design, product specification, and implementation to achieve fantastic outcomes. Businesses in this industry also qualify for significant rebates under the NSW Energy Savings Scheme, making this a fantastic time for these businesses to upgrade to LED.

THE PROJECT
Freedom upgraded one of their flagship stores to LED with fantastic results. Not only does the store now look incredible, but they’re already reaping substantial financial savings. We are currently planning the upgrade of numerous Freedom stores to LED, following on from the success of this pilot project.
CASE STUDY: FOUR POINTS Hotel sector
BY SHERATON DARLING HARBOUR

Hotels are typically our most common type of client due to their enormous energy expenditure. All common area lighting is on 24/7 despite the fact that many of these areas aren’t always in use. Our latest Smart LED technology allows the Hotel to design how they would like their LED’s to function. RADAR sensor LED’s have therefore proven particularly popular.

THE PROJECT
In terms of number of rooms, Four Points by Sheraton can boast to being the largest hotel in NSW. So, this 3,000 unit project was an extraordinarily large upgrade to perform. However, at Proenergy, we strive for perfection. In order to reach and exceed Four Point’s requirements, we worked closely with an engineering team to custom design for them an LED completely from scratch. Now, their entire hotel has been upgraded to bask in the superior LED glow, and are ecstatic about the energy savings they consistently make on a monthly basis.

CASE STUDY: TOYS R US Retail sector

When an elated child steps through the threshold of the household name Toys R Us, their hearts beat a little faster surveying the vast land of opportunity in front of them. For Proenergy, the feelings are the same, except we’re looking upwards at the flickering fluorescents. We are currently scheduled to roll out LED upgrades to several Toys R Us’ Australian stores, and have already achieved great success at the huge Moore Park Location.

THE PROJECT
At Toys R Us Moore Park, we replaced approximately 2,000 fluorescent tubes which halved their power usage. This was done by utilizing our latest and greatest LED’s. The improved light output and huge reduction in carbon resulted in approximately $30,000 a year in savings. Their old fluorescent tubes, tainted with mercury, were safely disposed of so they could never again burden Sydney’s environment. The Toys R Us employees were as happy as the children who enter their shop upon discovery that their green investment would pay off in under 2 years!
LED BY INNOVATION

proenergy.com.au

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